

PROCEEDINGS OF THE MEETING HELD ON 01.06.2018 REGARDING THE PRE-BID CLARIFICATIONS / AMENDMENTS IN RESPONSE TO THE QUERIES RAISED BY PROSPECTIVE BIDDERS IN THE PRE-BID MEETING HELD ON 11.05.2018, 11.30 A.M. IN THE CONFERENCE HALL, OSMCL FOR THE TENDER FOR SUPPLY OF SANITARY NAPKIN UNDER KHUSI SCHEME

[Bid Ref. No.: OSMCL/2018-19/SN-GoO/01]

- Total No. of prospective bidders/ representatives present in the pre-bid meeting: **19(Nineteen).**
- The queries raised by the prospective bidders in the meeting on the above mentioned tender references were discussed thread barely and subsequently the recommendations/clarifications/amendments mentioned below are made for approval. The detailed recommendations are as follows.

Sl. No	Item Name/ Particulars	Details as mentioned in the tender document	Queries raised by the prospective bidders	Clarifications/ Amendments in response to the queries.
1	Section-III Clause No. – 3.1 Page No. 10	Performance Security: 5 % of the Total contract value with respect to the Approx. quantity mentioned in Schedule IV excluding taxes (for successful bidders) Validity of Performance Security: The performance security (in case of Bank Guarantee) shall remain valid for a period of minimum (2) two years from the date of LOI or latest expiry date of the batch (es) of a particular item, whichever is later.	The performance security submitted in the first purchase order may be rotated for the subsequent purchase orders. Sanitary Napkin will be given quarterly to the beneficiaries for use. So if PS is submitted for each PO then, there will be blocking of performance security until 2 years in spite of its consumption.	No Change
2	Section-IV Clause No. – 4.1 Page No. 11	Hence, the price in the BOQ to be quoted per Packet i.e. 18(Eighteen) pieces in one packet		Amended Hence, the price in the BOQ to be quoted per piece of Sanitary Napkin
3	Section-IV Clause No. – 4.1 Page No. 11	Column No. - 8 Original EMD Amount of Rs. 1,55,14,097	The EMD amount is very high for medium and small scale industries. So the districts may be divided into six annexures i.e. five districts each and accordingly EMD as well as quantity may be divided	No Change
4	Section-IV Clause No. – 4.2 Page No. 11	List of Warehouses for door delivery. (314 No. of designated sites at each Block).		Amended List of Warehouses for door delivery. (314 No. of designated sites at each Block and 5 Urbans i.e. Bhubaneswar Municipal Corporation, Berhampur Municipal Corporation, Cuttack Municipal Corporation, Rourkela Municipal Corporation & Sambalpur Municipal Corporation).
5	Section-IV Clause No. – 4.2 Page No. 11	List of Warehouses for door delivery. (314 No. of designated sites at each Block).	Districts like Mayurbhanj, Malkangiri, Keonjhar etc. Have poor road networks. Hence delivery to nearby district cluster points be made for smooth delivery.	No Change
6	Section-V Clause No. – 5.1.1 Page No. 23	Delivery period: 70 (seventy) days from date of issue of Supply Order. Purchase orders for the quantity mentioned at Section IV will be placed in phased manner, which will be based on the consumption pattern.	Supply time period should be at least 100 to 120 days.	No Change

7	Section-V Clause No. – 5.2.1(a) Page No. 23 & Section-VI Clause No. – 6.17.13	A bidder who is a Manufacturer / Importer of the tendered item is eligible to participate in the tender Photo copy of manufacturing license / Import license.	Only manufacturers with Manufacturing License issued by Industries Department may be considered eligible to participate in the tender.	No Change
8	Section-V Clause No. – 5.2.1(b) Page No. 23	Bidder (Manufacturer/ Importer) shall have minimum annual turnover of Rs20 Crores or more in the last three financial years, i.e. 2014 - 15, 2015 - 16 and 2016 – 17 or 2015 – 16, 2016 – 17 and 2017-18.	Turnover of the bidder should be average of Rs. 20 crores or more in the last three financial years. Turnover criteria may be relaxed for start-up recognized and MSME enterprises.	Amended Bidder (Manufacturer/ Importer) shall have minimum average annual turnover of Rs.20 Crores or more in last three financial years, i.e. 2014-15, 2015-16 and 2016 – 17 or 2015-16, 2016 -17 and 2017-18 (if audited).
9	Section-V Clause No. – 5.2.5 Page No. 24	Bidder should have experience in supplying 25% of the requirement mentioned at Section IV to the State or Central Government or Government Hospitals / Corporate Hospitals / PSU Hospitals / Municipal Hospitals/ UN agencies / Authorized agency of the State / Central Govt. / PSU/Open Market Supply as a manufacturer / Importer during the last 3(three) years	Previous experience may be reduced to 10 %.	No Change
10	Section-VI Clause No. – 6.24.1 Page No. 39	The contract will be awarded to the lowest evaluated responsive bidder qualifying to the final round after scrutiny of the technical bids and sample verification of the item (s) if any, i.e. after price bid opening. In case of failure of any supplier, the non supply portion of the order can go to the suppliers who are on the panel for supplying and in the event L2 and L3 suppliers also failing, the orders can be placed on other qualified suppliers willing to supply at L1 rate. MD, OSMCL reserves all rights regarding the decision of division of the total order quantity.	While empanelling technically qualified bidder, the manufacturing capacity of the bidder should have minimum of 30 crore pads/ year with documentary support.	No change
11	Section-VI Clause No. – 6.28.2 (a) Page No. 42	The successful bidder shall have to supply the item(s) within the stipulate period (70 days as mentioned in Clause 5.1.1), at the warehouses/ Supply points as mentioned in Section IV - Schedule of Requirement. However, the successful supplier shall have to supply 25% of the total order quantity within 30 days from the date of issue of purchase order.	The quantities likely to be allotted to each successful bidder (upto L 3 or L4, as decided by OSMCL) may be indicated. The indicative supply schedule with the quantities may also be provided until the end of two year supply period.	No change
12	Section-VI Clause No. – 6.28.11 Page No. 43	A copy of the invoice shall be submitted by the successful bidder to every warehouses for stock entry at the respective location and a copy to finance division of OSMCL.	The timeframe within which the stock entry would be updated into OSMCL's inventory management system.	Clarification: As per SOP for Material receipt, the stock entry should be within 48 hours of acknowledgement for receipt of items.
13	Section-VI Clause No. – 6.31 Page No. 45	Quality testing		Amended The quality testing may be quarantine based/ random sampling based/ other modalities, which will be intimated at the time of issue of LOI.
14	Section-VI Clause No. – 6.31.3 Page No. 46	Quality testing and Handling charges: 1.5 % of the purchase order value shall be collected from the approved supplier as the quality testing charges.	Quality testing charges may be reduced to 0.50% of the purchase order value.	No change

15	Section-VI Clause No. – 6.32.3 Page No. 47	Payment	90 % payment should be released immediately after delivery of the stock i.e. within 30 days from the submission of the bill and rest 10 % will be released after quality verification by OSMCL.	Clarification: Payment for the supplied quantity shall be made in three phases against minimum of 40%, 70% and full supply (delivery & acceptance after QC) of the every single purchase order quantity respectively within a period of 60 days from the date of delivery of the last consignment in each phase, as per tender clause No. 6.32.3.
16	Section-IV Clause No. – 4.4 Page No. 19	Product Dimensions: Overall Length (mm) - - 240 mm ±10	Length may be amended to 240 mm ± 20 mm	No change
17	Section-IV Clause No. – 4.4 Page No. 19	Product Dimensions: Fluff core/ Pad length (mm) - 220 mm ± 10 mm	Length may be amended to 220 mm ± 20 mm	
18	Section-IV Clause No. – 4.4 Page No. 19	Product Dimensions: Overall Width 75 mm ± 5 mm (Overall width) 155 mm ± 5 mm (Wing area)	Overall Width may be amended to 60 -75 mm	
19	Section-IV Clause No. – 4.4 Page No. 19	Product Dimensions: Fluff core/ Pad width (mm) 75 mm ± 5 mm	Fluff core/ Pad width may be amended to 60 -75 mm	
20	Section-IV Clause No. – 4.4 Page No. 19	Product Dimensions: pH value:- 6-8.5	pH value may be amended to 4.5 -7.5 as per latest draft of IS 5405.	
21	Section-IV Clause No. – 4.4 Page No. 19	PE film back Sheet: COLOUR: Blue/Pink/White THICKNESS: 24gsm ±10% WIDTH: 110 mm GRADE: Low Density Polythene Film (LDPE)	PE film back Sheet may be amended to THICKNESS: 22gsm ±10% WIDTH: more than 155 mm	
22	Section-IV Clause No. – 4.4 Page No. 19	Non woven top Sheet: COLOUR: Natural White THICKNESS: 20 gsm ± 5% WIDTH: 110 mm	Width should be more than 155 mm	
23	Section-IV Clause No. – 4.4 Page No. 19	Release Paper: COLOUR: White With Printing THICKNESS: 40gsm ±10% WIDTH: 40 mm	Printing should be optional. Thickness of release paper suffice to be not less than 25 gsm	
24	Section-IV Clause No. – 4.4 Page No. 19	Pack: THICKNESS: 40 gsm ±10%	Thickness of pack may be amended to 35 ± 10 % gsm	
25	Section-IV Clause No. – 4.4 Page No. 19	Technical Specification for Raw material/Packing Material to be Used in the Manufacturing of Sanitary Napkins <u>Sl. No. 3</u> PE film back Sheet Thickness- 24gsm+10% Width- 110 mm	PE film back Sheet Thickness- 23gsm+10% Width- may be changed to 175 mm	
26	Section-IV Clause No. – 4.4 Page No. 19	Technical Specification for Raw material/Packing Material to be Used in the Manufacturing of Sanitary Napkins <u>Sl. No.4</u> Nonwoven Top Sheet Thickness- 20gsm + 5% Width- 110mm	Nonwoven Top Sheet Thickness- 18gsm + 5% Width- may be changed to 185 mm	
27	Section-IV Clause No. – 4.4 Page No. 20	Manufacture, Workmanship and Finish:	Pouches should be biodegradable for disposal of sanitary napkins	

General Clarification on Price Bid

- The bidders have to quote the prices as per the Format mentioned in Price BOQ in the e—tender portal. The prices (Rates) are to be quoted per piece and not in unit pack, the quoted price includes packing, forwarding / transportation & Door Delivery and excludes GST.

- N:B:-** 1. The amendments mentioned above are to be treated as amendments in the technical specification(s) and term(s) and condition(s) of the above tender references. All other technical specifications and terms conditions remain unchanged.
2. Since any text in the price BOQ can't be changed in the e-tender portal, the amendments mentioned in the specifications above are to be treated as amendments in the price bid/ BOQ also.

Sd/-
Managing Director,
OSMC