

**MINUTES OF THE TENDER EVALUATION COMMITTEE MEETING ON EVALUATION OF ONLINE TECHNICAL PROPOSALS FOR SELECTION OF SERVICE PROVIDER FOR BIOMEDICAL EQUIPMENT MAINTENANCE SERVICE IN THE STATE OF ODISHA (RETENDER) AFTER RECEIPT OF CLARIFICATION HELD ON 07.05.2018 IN THE TENDER HALL OF OSMCL, BHUBANESWAR
(Bid Reference No. OSMCL/2017-18/EQP-BMEM (RETENDER)/11)**

Brief Note

At the outset, the chairman of the committee apprised the committee members that previously a tender was floated on dt.18.12.2017 for selection of service provider for biomedical equipment maintenance service in the state of Odisha where a total of 2 nos. of bids were received and the technical bids were opened on Dt.25.01.2018. Upon scrutiny of the uploaded technical files of the furnished bids, it was found that out of two bidders, one bidder had uploaded incomplete documents for which his bid got rejected. As only two bids had been received through e-tender and one bid got rejected, the committee had recommended to go for retender of the same at the earliest.

Subsequently, the same was retendered on dt.21.02.2018 vide the tender reference cited above for selection of service provider for biomedical equipment maintenance service in the state of Odisha (Retender) through e-tender which was published in the Times of India, Business Standard, Indian Express and The Samaj, OSMCL website and Govt. of Odisha e-tender portal. This time also, a total of 2 nos. of bids have been received. The technical bids were opened on Dt.28.03.2018.

Observation

The Tender Evaluation Committee after thorough scrutinization of bid documents observed the followings:

1. TBS India Telematic and Biomedical Services India Pvt. Ltd., Bangalore is qualifying on both technical & commercial parameters.
2. The other bidder named as M/s. Mass Biomedicals Pvt. Ltd., New Delhi (as lead member) in consortium with Medex India Pvt. Ltd., New Delhi has also furnished performance at Sikkim, Madhya Pradesh, Himachal Pradesh, Delhi AIDS Control Society and other hospitals as consortium only with other members. However, values of these maintenance contracts have not been mentioned. Medex India Pvt. Ltd., New Delhi (as consortium partner) has furnished few AMC orders for equipments such as OT Table, Ceiling OT Lights, etc. for

different hospitals, which clarify that they have experience in similar field. Hence, clarification was asked from the lead member i.e. M/s. Mass Biomedicals Pvt. Ltd., New Delhi regarding values of contracts as well as the bed strength of the project executed by them and accordingly the firm has submitted the necessary clarifications.

3. The annual turnovers reflected in the audited profit & loss accounts furnished by Medex India Pvt. Ltd., New Delhi were not matching with those reflected in the annual turnover statement certified by a Chartered Accountant. Hence, clarification was asked from the lead member i.e. M/s. Mass Biomedicals Pvt. Ltd., New Delhi to provide the detailed breakup of the turnovers of M/s Medex India Pvt. Ltd., New Delhi for the financial years 2014-15, 2015-16 and 2016-17 and accordingly the firm has submitted the necessary clarifications.
4. Also clarification was asked from the lead member i.e. M/s. Mass Biomedicals Pvt. Ltd., New Delhi to provide an undertaking towards having 51% stake holding signed by both the consortium members in Rs 100 stamp paper and accordingly the firm has submitted the same.

Based upon the above clarifications received, the committee found that the consolidated average turnover of M/s. Mass Biomedicals Pvt. Ltd., New Delhi and M/s Medex India Pvt. Ltd., New Delhi during the last 3 financial years i.e. 2014-15 to 2016-17 is Rs. 7.65 Crore, which is less than the required turnover of Rs. 10 Crore. However the turnover statement certified by a Chartered Accountant shows the total turnover of M/s Medex India Pvt. Ltd., New Delhi during FY 2014-15 to 2016-17 as Rs.37.17 Cr., which includes sales values converted from the commission received by the firm as certified by a Chartered Accountant. But this turnover cannot be added to that of M/s Medex India Pvt. Ltd., New Delhi. Hence the technical committee unanimously decided to reject the bid of M/s. Mass Biomedicals Pvt. Ltd., New Delhi (in consortium with M/s Medex India Pvt. Ltd., New Delhi).

Recommendation

After threadbare discussion and keeping in view the above facts, as only two bids has been received through e-tender and upon rejection of one bid i.e. M/s. Mass Biomedicals Pvt. Ltd., New Delhi (in consortium with M/s Medex India Pvt. Ltd., New Delhi), it results in single responsive bid. In this circumstances, the committee has recommended to

go for retender at the earliest by incorporating the pre-bid amendments corresponding to earlier tender keeping all other terms and conditions unchanged.

**Sd/-
Managing Director,
OSMC**